MacroSoft CloudOne Year 1 FastTrack Sales

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
Jan	Recruit, Train, Sell													
Feb	Sell, Close													
Mar	Sell, Close, implement			$1,152	$460	$460	$460	$460	$460	$460	$460	$460	$460	$460
Apr	Sell, Close, implement				$1,152	$460	$460	$460	$460	$460	$460	$460	$460	$460
May	Sell, Close, implement					$1,152	$460	$460	$460	$460	$460	$460	$460	$460
Jun	Sell, Close, implement						$4,608	$460	$460	$460	$460	$460	$460	$460
Jul	Sell, Close, implement							$1,152	$460	$460	$460	$460	$460	$460
Aug	Sell, Close, implement								$18,900					
Sep	Sell, Close, implement									$1,152	$460	$460	$460	$460
Oct	Sell, Close, implement										$1,152	$460	$460	$460
Nov	Sell, Close, implement											$1,152	$460	$460
Dec	Sell, Close, implement												$4,608	$460
Jan	Sell, Close, implement													$18,900
	Monthly Gross Margin $	$0	$0	$1,152	$1,612	$2,072	$5,988	$2,992	$21,200	$3,452	$3,912	$4,372	$8,288	$23,040
	Monthly Investment Costs $	$5,400	$4,800	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
	Cumulative Gross Margin $	$0	$0	$1,152	$2,764	$4,836	$10,824	$13,816	$35,016	$38,468	$42,380	$46,752	$55,040	$78,080

SMB Service	Monthly or OTC	Monthly Revenue	OTC Revenue	GM	Monthly Profit	OTC Profit
Pre-Sales Consulting	NA	0	0			$0
MacroSoft Service ($1K/month)	MRR	$1,000	0	25%	$250	
Implementation	OTC	0	$3,600	32%		$1,152
Managed Services ($550 @36 months)	MRR	$550		42%	$210	
	Total Rev & Profit Estimate	**$1,550**	**$3,600**		**$460**	**$1,152**

Mid-Market, Dept Enterprise Service	Monthly or OTC	Monthly Revenue	OTC Revenue	GM	Montly Profit	OTC Profit
Pre-Sales Consulting	OTC	0	$5,400	32%		$1,728
MacroSoft Service ($1K/month)	MRR	$1,000	0	25%	$250	
Implementation	OTC	0	$9,000	32%		$2,880
Managed Services ($550 @36 months)	MRR	$550		42%	$210	
	Total Rev & Profit Estimate	**$1,550**	**$3,600**		**$460**	**$4,608**

Dept Enterpise On-Prem	Monthly or OTC	Monthly Revenue	OTC Revenue	GM	Montly Profit	OTC Profit
Pre-Sales Consulting	OTC	0	$7,500	32%		$1,728
MacroSoft Appliance	OTC	$0	$50,000	25%	$0	
Implementation	OTC	0	$12,500	32%		$2,880
	Total Rev & Profit Estimate	**$0**	**$70,000**		**$0**	**$18,900**