MacroSoft

CloudOne Appliance

Introducing CloudOne

MacroSoft's CloudOne service is a fully integrated hybrid hardware & software solution offering end-to-end cloud management. It provides the ability to deploy on-premise private clouds, integrated access to a wide selection of public cloud infrastructures, manage IoT environments and manage all cloud environments from a single management console.



Functionality:

- Cloud management
- Self-contained hardware unit
- Built in security and network
- Pre-integrated access to most major public cloud offerings
- Open APIs

Benefits:

- Reduced Cost
- Faster time to market
 - Reduced Risk

Use Cases:

- HYBRID CLOUD SERVER
- IoT/AI-SERVER
- Managed Security or Networking
- Digital Ready Infrastructure
- Backup-Disaster Recovery
- Any LOB or Departmental Enterprise Server







Close 10 Deals to Achieve \$74k Profit!

Prospective Break Even ROI

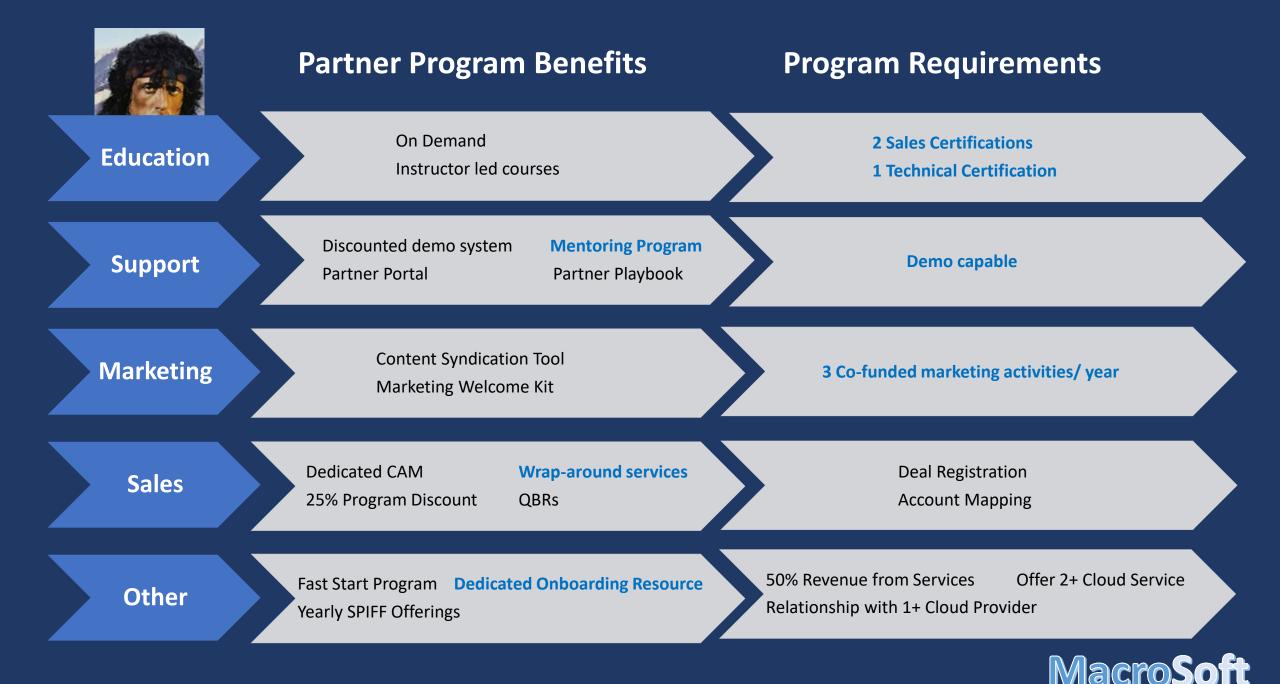
Close with the right mix of custome

SMB 3 Make the Technical	Market Fat	1 st year Profit = \$73,840 2 nd year Profit = \$138,616
1 Technician (\$1,433/day @ 3 days per technician)	s2,500 (50% match) for 3 marketing activities	——Cum Gross Margin \$



12 13

Cum Investment Cost \$





Get started with us, Rambo Style...



Rambo Ramp-Up Program



Dedicated Onboarding Coordinator (CDC)

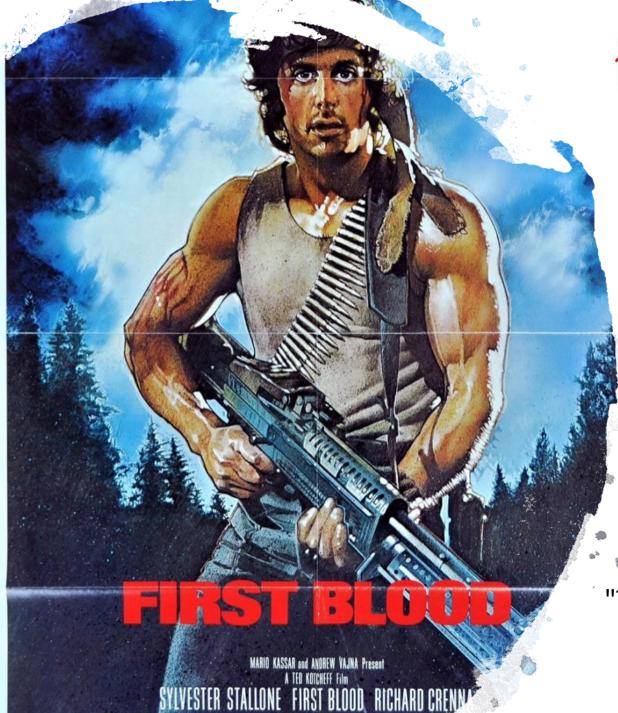




<u>Sales Engagement with our</u> <u>new partner...</u>

- VISIT 1: SALES KICKOFF
- VISIT 2: MACROSOFT STORY
- VISIT 3: PRACTICE DEMO
- VISIT 4: SALES PROCESS
- VISIT 5: TELEMARKETING
- VISIT 6: FUNNEL MANAGEMENT
- VISIT 7: MARKETING EVENT
- VISIT 8: RE-VISIT FUNNEL MANAGEMENT
- VISIT 9: QBR





First Blood: Fast Start Program

Additional 10% Rambo discount

on all self-generated opportunities registered within the first 60 days!

"This time he's fighting for his life."

